



# Performance Improvement is Possible . . .

## **We have depth of industry expertise.**

Our demonstrated strengths in analysis, strategy, operations, clinical processes, and finance have been tested and refined in hundreds of engagements in every kind of healthcare environment.

- Business Analysis
- Case Management/Throughput
- Clinical Operations
- Clinical Resource Management
- Facilities Planning
- Finance
- Human Resources
- Information Services
- Laboratory
- Managed Care
- Medical Staff
- Patient Care
- Peri-operative Services
- Physician Organization
- Programs and Services
- Resource Management and Staffing
- Revenue Cycle
- Supply Chain

*Your goal of improving your operational performance speaks as much of your commitment to evidence-based care as to your need to properly fund operations. Experienced support can make the difference: TMG specializes in providing practical, actionable, and hands-on improvement solutions because healthcare organizations need every advantage today as they manage increased pressures on the bottom line.*

## **A Plan. A Process. A Solution.**

Even in this evolving healthcare marketplace, sustainable improvement is possible. We have extensive backgrounds in hospital, system and physician practice management; we know what works and what doesn't. That's why our collaborative approach to performance improvement incorporates process and customization. We can help you with such efforts as:

- Process redesigns
- Operational assessments
- Clinical transformation or matching resources to demand
- Service growth
- Revenue and efficiency enhancement
- Expense reduction

## **TMG's Credentials Set Us Apart**

Our executives have at least 20 years of experience either as:

- CEOs, COOs, CNO, CMOs or CFOs, tested in multiple organizations and markets, including significant experience in academic medical centers; complex integrated systems; public, for-profit and/or not-for-profit hospitals or health systems; or
- Executives in disciplines such as physician integration and organization, managed care, nursing, strategy, physician practice management; or as Physicians with experience in medical staff administration, care management and quality assurance, as well as expertise in a variety of clinical specialties.

# We Invest in Discovery to Ensure Optimal Results

## Implementation Support Puts Recommendations into Action

Our expertise in implementing improvement initiatives is unparalleled. Turn to us for a structured approach that emphasizes transfer of knowledge... and results. We'll:

- 1 Deploy seasoned implementation executive(s)
- 2 Turn data into action-oriented initiatives
- 3 Validate the range of cost savings
- 4 Commit to timelines and accountabilities
- 5 Collaborate in monitoring performance
- 6 Provide hands-on support and specialized training
- 7 Position the organization to capitalize on the project's momentum and benefit from years of on-going improvement

Successful engagements begin with open lines of communication. Before we commit to a scope of services, we work closely with each organization to understand perceived areas of concern and opportunity. We address barriers to success and mutually agree upon areas to be assessed as well as how to best work together as a team. By facilitating these conversations upfront, we establish meaningful and objective metrics that will be used to track progress and define accountabilities for on-target work efforts.

We put so much emphasis on this pre-work because we know that a consulting engagement cannot be considered a success until there are sustainable outcomes that persist long after our consultants have left. That's why we carefully weigh our recommendations: We vet our suggestions as a team to ensure they are reasonable and achievable because we're often asked to assist with the implementation.

### Would You Like to Learn More?

If you have any questions or would like more information, please don't hesitate to contact:

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